



SARASOTA BAY CLUB

DELAY YOUR CLOSING UP TO 12 MONTHS!

Announcing Our New Freedom Purchase Program!



Senior Community Developer and Roskamp Institute Founder

Bob Roskamp

“Are You Finding It Difficult To Sell Your Current Home?”

“You can begin a more carefree, independent retirement lifestyle, with our new Freedom Purchase Program at Sarasota Bay Club.”

Minimal Deposit Guarantees Purchase Price on Select Units

- A five percent (5%) deposit ensures the exact unit you select at today's prices
- Special Discounted Pricing On Select Units

Delay Your Closing Up To 12 Months

- Our flexible closing date provides the time to sell your current home

Enjoy Sarasota Bay Club's Amenities Before You Move In

- Delicious Meals prepared by our Executive Chef
- Full access to all of our Clubhouse Amenities, including an abundance of social and recreational activities
- ClubCare Home Health Services in your existing home
- Move-In Coordinator to assist with all the details

Call Us Today For Your Complimentary Luncheon & Tour!



Kathryn Cooper
Director of Sales

Find out how our new and unique **Freedom Purchase Program**

can help you make the move to a more carefree, independent lifestyle at Sarasota Bay Club.

RSVP Today:

(941) 552-3284

Move to Sarasota Bay Club Before Your Current Home Sells

- With a ten percent (10%) deposit, your Complimentary Move-In Coordinator will help with all the details of your move and you will receive additional Early Move-In Benefits
- No interest payable on the balance of purchase price until closing
- Receive \$500 Off monthly service fee to compensate for expense of your existing unsold home until closing
- Sarasota Bay Club pays for the Real Estate Taxes associated with your new home until closing

Assistance Selling Your Current Home

- Preferred Realtors in touch with the needs of seniors selling a home
- Complimentary Home Appraisal
- Home Staging to improve the results of showing your home



On Beautiful Sarasota Bay at 1301 North Tamiami Trail, Sarasota, Florida 34236
(888) 581-8091 • www.SarasotaBayClub.com



SARASOTA BAY CLUB

Why You Should Take Advantage of Our New Freedom Purchase Program...

A Conversation with Steve Roskamp and Greg Patterson

How have you managed to stay strong in this difficult housing and condominium market?

Greg: By adhering to the three basic principles that brought us success: always remain flexible, offer a quality product that's absolutely unmatched by our competitors in the community, and stay financially sound by being fiscally responsible.

You say flexibility is a key?

Steve: It's one of our core values. We recognize that everyone has their own set of needs, concerns and desires. We accommodate them.

Greg: Most of our competitors have a single plan or two that a potential resident has to buy into. We believe in giving our residents additional options.

Steve: Choices. From the purchase process to lifestyle arrangements, we individualize plans so they're win-win. We've done early move-ins with delayed closings.

Greg: Delayed move-ins with early closings, as well. Along with these delayed closings and move-ins are varying incentives and services, depending on the particular needs of the resident. I will personally sit down with a resident to figure out a way for them to be able to move to Sarasota Bay Club.



Steve Roskamp and Greg Patterson are the principals of Roskamp/Patterson and managers of Sarasota's successful Sarasota Bay Club Senior Living Community.

Steve: Every resident comes here with different lifestyle needs. You may want to take all your meals in the dining room. You may love to cook. You may want to take some meals in the dining room and do some cooking at home. If you need transportation, we'll arrange it. Being flexible is an advantage we have as a privately held company. We can be responsive to our residents, not our shareholders.

Is it true that with this new Freedom Purchase Program you will actually help purchasers sell their existing home?

Steve: That is correct. We have established relationships with preferred realtors, personal move-in coordinators, financial advisors, and home staging professionals. We will assist you with whatever it takes to sell your home and make your move as seamless, easy, and pleasant as possible.

You said that an important core value is quality. Could you comment?

Greg: You see it everywhere. From the design and finishes of the individual residences, our Club facilities, and the manner in which the grounds are maintained. It's providing that high level of service in a unique ownership structure that makes Sarasota Bay Club an incredible value for those looking for a luxury senior living community.

Steve: And the people who live here recognize that. Our residents are people who could live anywhere. They choose to live here. That speaks volumes about what we do. We have twenty-five years and two generations of experience in full-service senior living communities that goes back to my father Bob Roskamp, and we've always been fiscally responsible. Always.

Greg: We want to make the time spent with us to be the most joyous of our residents' lives. That means treating each resident as an individual and meeting their specific special needs; honoring the promises we've made to them.

Steve: It's about creating an atmosphere of love, respect, support, and security that allows every resident to make their years with us the best of their lives. Ultimately it's about being a family.

Learn more at
www.RoskampPatterson.com



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**"A Life Suitable For Framing"
Call Kathryn Cooper Today!
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